

Chemical Sales Representative

Company Profile:

Founded in 1991, Wingar Industrial Inc. is a multinational corporation. Wingar Fengtai Chemical Company is a large-scale Chinese chemical company in the United States. Its main products are: bromine and bromine derivatives, flame retardants, water treatment chemicals, and other chemicals. We have factories in China manufacturing raw materials and specialty chemical mixes and we are a major supplier for chemical companies around the world. In order to expand the market business and serve customers, we need to hire representatives with chemical marketing experience.

Responsibilities:

- Gather market research and trends and develop marketing strategies
- Demonstrate technical selling skills and know the properties of various chemicals to provide professional advice to clients
- Establish and maintain key customers throughout the country (have strong relations within your region)
- Ensure compliance with all policies and laws
- Be prepared to organize information and reports for the employer, clients, or colleagues

Requirements and Qualifications:

- Open for anyone with experience in chemical sales.

Salary & Benefits:

This is a commission-only position for an independent sales rep. Our commission structure considers many factors: i.e. your approach, territory, work environment; but we will be as transparent as possible from the beginning.